

Commercial Transaction Data Q1 - Q3 2019

(Historical Demand)



The highest transactions was contributed by Selangor (24.8%)

Type of Property

Type of Property	Volume (Units)
Terraced Shops (1 - 6 1/2 storey)	9,831
Stratified Shops/ SOHO	4,136
Hotel/Service Apartment / Leisure	3,054
Vacant Plot	1,672
Others	550
Total Transactions	19,243

Terraced shops still dominates in transactions (51.1%)

Transaction Data

(Primary + Secondary Market)

19,243 Units

Price Range

Price Range	Volume (Units)
Below RM300K	6,169
RM300K - RM500K	4,173
RM500K - RM1 Million	5,039
Above RM1 Million	3,862
Total Transactions	19,243

32.1% of price range below than RM300K

Contribution By State

State	Volume (units)
Selangor	4,773
Kuala Lumpur	3,028
Johor	2,694
Perak	1,491
Sarawak	1,446
Pulau Pinang	1,061
Pahang	870
Negeri Sembilan	843
Sabah	834
Melaka	826
Kedah	714
Terengganu	310
Kelantan	246
Perlis	75
WP Labuan	18
WP Putrajaya	14
MALAYSIA	19,243

Further information please refer to Property Sale Data & Property Stock Table Q3 2019

Commercial: Historical Demand vs Supply Q1 - Q3 2019

Transaction Data (Demand) vs Stock Data (Supply)

Transaction Data

(Demand: Primary & Secondary Data)

19,243

units

VS

Future Supply

Incoming & Planned Supply

415,063 units

(Service Apartments: 297,820 units)

=4.6%

Existing Stock/ Supply

803,008 units

(Service Apartments: 240,319 units)

=2.4%

Further information please refer to Property Sales Data & Property Stock Table Q3 2019

Commercial Property : Demand & Future Supply By Type Q1 — Q3 2019



Type of Property	Historical Demand Transaction Data (Primary & Secondary Market)	VS	Existing Supply (Units)	Future Supply (units)	
				Incoming Supply	Planned Supply
Terraced Shops (1 - 6 1/2 storey)	9,831		474,865	32,790	29,834
Stratified Shops/ SOHO	4,136		82,242	32,008	21,263
Hotel/Service Apartment / Leisure	3,054		240,319	116,211	181,609
Vacant Plot	1,672		-		
Others	550		5,582	486	862
TOTAL	19,243		803,008	181,495	233,568

Further information please refer to Property Sale Data & Property Stock Table Q3 2019