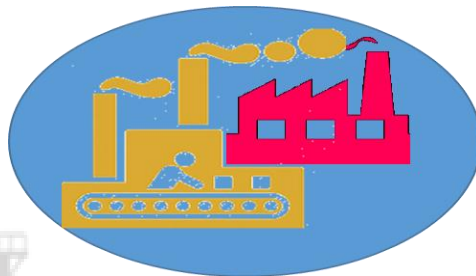


INDUSTRIAL'S TRANSACTION DATA Q1 - Q3 2019

(Historical Demand)



Transaction Data

(Primary + secondary Market)

4,707 Units

Price Range

Price Range	Volume (Units)
Below RM300K	1,180
RM300K - RM500K	641
RM500K - RM1 Million	1,004
Above RM1 Million	1,882
Total Transactions	4,707

40.0% of price range above RM1 Million

The highest transactions was contributed by Selangor (35.4%)

Contribution by State

State	Volume (units)
Selangor	1,667
Johor	748
Sarawak	381
Perak	322
Pulau Pinang	313
Negeri Sembilan	306
Melaka	299
Sabah	190
Kedah	161
Pahang	133
Kuala Lumpur	110
Kelantan	32
Terengganu	21
Perlis	17
WP Labuan	6
WP Putrajaya	1
MALAYSIA	4,707

Type of Property

Type of Property	Volume (Units)
Terraced Factory/Warehouse	1,484
Semi-Detached Factory/Warehouse	1,104
Detached Factory/Warehouse	531
Industrial Complex/Unit	75
Others	1,513
Total Transactions	4,707

Majority demand comes from Terraced factory/ Warehouse (31.5%)

Further information please refer to Property Sale Data Q3 2019

Industrial: Historical Demand vs Supply, Q1-Q3 2019

Transaction Data (Demand) vs Stock Data (Supply)

Transaction Data
(Demand: Primary & Secondary Data)

4,707
units

VS

**Future Supply
Incoming & Planned Supply**

11,876 units

=39.6%

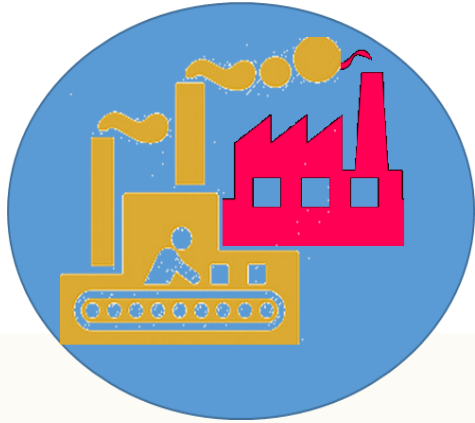
Existing Stock/ Supply

116,451 units

=4.0%

Further information please refer to Property Sale Table & Property Stock Table Q3 2019

Industry: Demand **VS** Future Supply By Type Q1 - Q3 2019



Type of Property	Historical Demand	VS	Existing Supply (Units)	Future Supply (units)	
	Transaction Data (Primary & Secondary Market)			Incoming Supply	Planned Supply
Terraced Factory/ Warehouse	1,484		62,959	1,635	2,325
Semi-Detach Factory/ Warehouse	1,104		27,252	1,592	2,355
Detach Factory/ Warehouse	531		21,308	837	2,247
Flatted Factory	-		2,520	-	8
Industrial Complex/Unit	75		1,598	6	22
Others	1,513		814	652	197
TOTAL	4,707		116,451	4,722	7,154

Further information please refer to Property Sales Data & Property Stock Table Q3 2019