Residential’s Transaction Data Q1 2019
(Historical Demand)

**Type of House**
- 39.3% Terrace House
- 8.6% Semi-Detach
- 6.1% Detach
- 15.5% High-Rise
- 11.3% Low Cost
- 19.3% Others Type

**Price Range (RM)**
1. 62.2% Below RM300K
2. 21.5% RM300K – RM500K
3. 12.5% RM500K – RM1 Million
4. 3.8% Above RM1 Million

Transaction Data Q1 2019
(Primary + secondary Market)
52,199 Units

Contribution By State
1. Selangor: 12,884 units
2. Johor: 7,253 units
3. Perak: 5,315 units
4. Terengganu: 3,262 units
5. N. Sembilan: 3,164 units

Further information please refer to Property Sales Data & Property Stock Table Q1 2019
Residential: Historical Demand vs Supply as at Q1 2019

Transaction Data (Demand) vs Stock Data (Supply) Q1 2019

Transaction Data (Demand: Primary & Secondary Data)

52,199 units

VS

Incoming & Planned Supply (Future Supply)

913,971 units = 5.7%

Residential Existing Stock (Existing Supply)

5,611,673 units = 0.9%

Further information please refer to Property Sales Data & Property Stock Table Q1 2019
Residential: Demand & Future Supply By Type  Q1 2019

HISTORICAL DEMAND
(Based on Transaction Data)

FUTURE SUPPLY

Type of House

<table>
<thead>
<tr>
<th>Type of House</th>
<th>Historical Demand</th>
<th>Future Supply</th>
</tr>
</thead>
<tbody>
<tr>
<td>Terrace</td>
<td>20,489 Units</td>
<td>184,864 Units</td>
</tr>
<tr>
<td>Semi-Detach</td>
<td>4,495 Units</td>
<td>36,098 Units</td>
</tr>
<tr>
<td>Detach</td>
<td>3,175 Units</td>
<td>17,576 Units</td>
</tr>
<tr>
<td>High-Rise</td>
<td>8,079 Units</td>
<td>184,092 Units</td>
</tr>
<tr>
<td>Low Cost House/Flat</td>
<td>5,891 Units</td>
<td>23,426 Units</td>
</tr>
<tr>
<td>Others</td>
<td>10,070 Units</td>
<td>20,279 Units</td>
</tr>
<tr>
<td>Total</td>
<td>52,199 Units</td>
<td>466,335 Units</td>
</tr>
</tbody>
</table>

Further information please refer to Property Sales Data & Property Stock Table Q1 2019